

## Commercial offer of the UE “Bellesexport”

The UE “Bellesexport” represents the interests of the Ministry of Forestry of the Republic of Belarus and all 98 forestry institutions of the Republic of Belarus. The main service rendered by the enterprise is agency activity on timber products sale for export.

The UE “Bellesexport” has been well-established in the European wood market since 1997. The UE “Bellesexport” exports wood products to many countries all over the world, including Poland, China, Latvia, Lithuania, Germany, Austria, Belgium, Estonia, Czech Republic, Romania, Slovakia, Great Britain, Sweden, Finland, Russia etc.

Approximately 65,000 m<sup>3</sup> of sawn wood is exported monthly under the contracts of the UE “Bellesexport” in 2019.

The UE “Bellesexport” offers following products:

- Edged sawn wood for packing. Commodity code is 4407 (ТН ВЭД ЕАЭС: 4407).

Area of practical using: construction, production of wooden pallets.

Quality of goods complies with TU BY 100195503.021-2019.

Coniferous species are pine, spruce; grade A, B.

- Edged sawn wood. Commodity code is 4407 (ТН ВЭД ЕАЭС: 4407).

Area of practical using: construction, production of wooden pallets.

Quality of goods complies with STB 1713-2007.

Coniferous species are pine, spruce; grade 1, 2, 3, 4.

Deciduous species are aspen, birch, alder; grade 1, 2, 3.

- Unedged sawn wood. Commodity code is 4407 (ТН ВЭД ЕАЭС: 4407).

Area of practical using: construction, production of wooden pallets.

Quality of goods complies with STB 1713-2007.

Coniferous species are pine, spruce; grade 1, 2, 3, 4.

Deciduous species are aspen, birch, alder; grade 1, 2, 3.









Exchange trades are held with different delivery times. Delivery terms are FCA warehouse of the consignor by road and DAP (border of the Republic of Belarus) by road or by railway. Sawn wood can also be sold on other delivery terms (CFR, DAT etc).

Full information on sold forest products can be obtained in our price list (Appendix 1) as well as on our website [www.bellesexport.by](http://www.bellesexport.by).

The products of our enterprises are environmentally friendly, meets the requirements of international and European standards. UE “Bellesexport” has FSC supply chain certificate FSC (FSC-C014390) and PEFC certificate.

Our products are in demand both within the Republic of Belarus and abroad. Our regular customers are Sp. z o.o. Ikea Industry Poland, B.V. FHG Satim., SIA Vudlande, UAB Praslas etc.

In accordance with the legislation of the Republic of Belarus, sawn timber (commodity code 4407, 4401) is sold through exchange trades at the JSC “Belarusian Universal Commodity Exchange”. A foreign buyer must participate in exchange trading to conclude an agreement on the supply of sawn timber.

Exchange trading is conducted according to the trading schedule, usually every week. Contracts at exchange auctions are concluded with different delivery periods - monthly, quarterly, semi-annual and annual.

The final price of forest goods is formed as a result of exchange trading. We also draw your attention to the fact that lots are put up for exchange trading in a range of sizes. After purchasing a lot and signing a contract, the Buyer indicates the specific size in his application according to the specified range of sizes in the purchased lot.

The UE “Bellesexport” is interested in establishing long-term relationships. If you have any questions, do not hesitate to contact us.

We are looking forward to doing business with you and are open for discussions of all coming offer.

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